

Accord Access and Engagement Director – East & Central Africa at Pfizer

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Location: Kenya

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Job Description

(adsbygoogle = window.adsbygoogle || []).push({}); Pfizer is a leading research-based biopharmaceutical company. We apply science and our global resources to deliver innovative therapies that extend and significantly improve lives. We make medicines and vaccines that help people when they are sick and prevent them from getting sick in the first place, as well as some of the world's best-known consumer healthcare brands. Every day, our colleagues work in developed and emerging markets to treat, cure and eradicate life-threatening conditions and challenge some of the most feared diseases of our time. Pfizer also collaborates with healthcare providers, governments and local communities to support and expand access to reliable, affordable healthcare around the world. For more than years, Pfizer has worked to make a difference for all who rely on us. To learn more, visit

ROLE SUMMARY

The Access and Engagement Director East & Central Africa will be based in Nairobi, Kenya and will play a key role on prioritized Accord countries to access Pfizer's full medicines portfolio by engaging government officials, provide an overview of the Accord, identify health needs and provide a frame work of collaboration under the Accord principles.

The Access and Engagement Director role presents and exciting opportunity to take part in the game changing initiative Accord for a Healthier World, supporting patient access to Pfizer's current and future medicines portfolio in 45 lower income countries around the world.

This position works with a multidisciplinary team on designing and implementing engagement

initiatives in his/her geographical scope by engaging government officials, understanding the country's health needs, providing an overview of the initiative and establishing a collaboration framework under the Accord principals.

ROLE RESPONSIBILITIES

Proactively identifies and assess country's needs for the Accord implementation.

Actively participates in country negotiations and leverages Pfizer internal resources to drive solutions that accelerates implementation of the Accord.

Provides insights to a cross collaboration team (Corporate Affairs, Legal, Access, Supply Chain etc) to remove road blocks for patients to get access to medicines.

Proactively identifies countries archetypes to drive solutions that accelerate the DSA agreements.

Working closely with medical on the patient journey and designs and implement process to "track the pill" to assure the medicines reaches out the patient hands.

Designs, implements, and execute a key account strategy to assure long term development of the program in country.

Identifies and prioritizes opportunities to work on key initiatives that enables the country's healthcare system evolution.

Establishes and tracks key performance indicators that helps identify and remove roadblocks ensuring optimal access of medicines.

REQUIREMENTS

BASIC QUALIFICATIONS

10+ years of experience in pharmaceutical or healthcare sector.

Bachelor degree or equivalent required.

Ability to work effectively in a cross functional team-based environment and to partner with internal and external stakeholders.

Demonstrated experience engaging directly with government and global health stakeholders to achieve common goals for patient access.

Expertise in complex problem solving and building support for new approaches to doing business

Track record of hands-on style to both manage and deliver work product.

French language is required

PREFERRED QUALIFICATIONS

Advanced degree such as MBA MSc is preferred

Demonstrated strategic capabilities with a record of working on long term public-private partnership projects a plus

Previous experience working with country colleagues as well as the key cross-functional partners including Commercial, Corporate Responsibility, Legal, Medical and Regulatory functions is desired

Previous P&L experience is preferred

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