## Kenya Jobs Expertini®

#### **Country Procurement Manager at The Coca-Cola Company**

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Company: JobWebKenya

Location: Kenya

Category: other-general

#### **Job Description**

The Coca-Cola Company, which is headquartered in Atlanta, Georgia, is an American multinational beverage corporation, and manufacturer, retailer, and marketer of nonalcoholic beverage concentrates and syrups.

#### **Key Purpose Statement**

The Country Procurement Manager leads and coordinates the Procurement organisation including accountability for Country Procurement target setting in alignment with CCBA Procurement and the country Supply Chain goals and objectives. The incumbent will be responsible for leading and managing the country Procurement organisation through a complex transition period. The Country Procurement Manager drives Procurement value contribution and excellent service to the BU while ensuring compliance with policies, strategies and processes.

He/She will be responsible for ensuring that all CCBA Procurement sourcing strategies are successfully executed and fully implemented including best practices across the sourcing lifecycle, key stakeholder alignment and customer satisfaction in the country, as well as ensuring purchasing transactions are efficiently executed.

In addition has functional and managerial responsibility for the Country Procurement Specialists and Buyers.

#### **Key Duties & Responsibilities**

#### Strategic Business and Procurement alignment

Develop and direct Procurement vision, strategic targets and "Ways of Working" in

conjunction with CCBA Group Office Procurement and business short, medium and longterm goals and plans.

Work with CCBA Group Office Procurement Teams to develop category strategies for CCBA categories in alignment with the Internal Stakeholder requirements.

#### Manage the Country and local Procurement organisation

Manage and develop the in-country Procurement Organisation and drive continuous improvement of operational procurement.

Facilitate intra- and inter-country collaboration through CCBA Procurement Excellence Manager.

Assess impact of locally changing requirements, including legislation and policies.

### Support key sourcing initiatives and management of selected key suppliers for In-Country Sourced Commodities

Support strategic sourcing activities for Supply Chain MRO, Marketing and Sales and Professional Business Services commodities allocated in country.

Develop and lead partnership with key strategic suppliers to explore additional value creation for CCBA and the respective country.

Maintain an updated Contract repository in alignment with CCBA Procurement Policy.

# Support CCBA Procurement category execution by leading contract implementation & driving contract compliance

Act as facilitator between CCBA Group Office Procurement Team, in Country Internal Stakeholders and Procurement Specialists in order to ensure local acceptance of new contracts.

Coordinate resource allocation to support CCBA Procurement initiatives at a country level.

Coordinate contract implementation of major contracts with Procurement Specialists and Internal Stakeholders.

Follow-up on contract compliance; define and take corrective actions to improve contract compliance, supported by the CCBA Group Office Procurement Team.

#### Manage supplier relationships at Country level

In line with defined procurement strategy, support the classification and categorisation of suppliers, including definition of supplier evaluation and audit policies.

Initiate and conduct supplier performance review meetings to define improvement plans and follow-up on execution (as part of on-going operation; not supplier accreditation or technical audit). Identify potential contract improvement opportunities and re-negotiations, in alignment with CCBA Procurement.

## Manage internal customer relationships and satisfaction on country level

Communicates cost reduction strategic plans and targets.

Accountable for Service Level Agreements between Country Procurement and the Internal Stakeholders of the business.

Representing the Procurement function at the country governance forums.

Reinforce and promote Procurement best practices to ensure internal stakeholders are following proper buying channel guidance.

Proactively organise sessions with internal customers to identify further TCO reduction opportunities, in alignment with CCBA Group Office Procurement Teams.

#### Drive Procurement performance efficiency and capacity optimisation

Develop and monitor the Procurement's budget and overseeing the financial well-being thereof by analysing cost effectiveness.

Drive efficiency improvement for operational procurement transactions.

#### **Procurement Finance Management and Administration**

Develop budget guidelines using CCBA Procurement input and the 3 year cost forecast for the respective country per commodity.

#### **Drive High Performance Capability and Lead Procurement function Development**

Define and implement a transition plan to lead and manage the country Procurement organisation through a complex transition period 2 – 3 years in collaboration with Procurement Excellence Team.

Define the Procurement functional capabilities, design and deploy relevant capability building programs in line with priorities agreed with key business partners in collaboration with Procurement Excellence team.

Lead and drive the cross-functional procurement team within the country in accordance with the CCBA Procurement management principles, to support the organisation's overall leadership focus on performance and talent management, values, management and self-management practices.

#### Requirements

#### Qualification

Minimum requirement: Bachelor's Degree in Supply Chain or related field.

CIPS or MCIPS or recognised certification in Procurement

Added advantage: Masters in Business Administration.

#### **Experience**

12+ years' Procurement experience in busy environment.

5+ years of leadership experience (especially in people management) in operational procurement.

3+ years in Strategic sourcing environments in a variety of Procurement roles.

Experience with all modern major forms of contract and sound understanding of the legal aspects of Procurement

Added advantage: FMCG Experience

#### Additional Experience:

In depth knowledge of procurement, preferably working in an international environment will be a benefit.

Sound knowledge of Master Data Management and relevance, Procurement Operating Centre management experience and Category Manager experience will be an added advantage.

#### **Cross References and Citations:**

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