

Director, Foundation Engagement at Child Fund International

[Apply Now](#)

Company: JobWebKenya

Location: Kenya

Category: other-general

Job Description

(adsbygoogle = window.adsbygoogle || []).push({}); ChildFund protects children's well-being by strengthening relationships among children, parents, community members, local organizations, teachers and schools, governments and others. Together, we improve children's lives – at every age, from infancy to young adulthood – with better nutrition, health, safety, education and skills so it's possible for them to dream, achieve their potential and contribute to their communities.

Primary Responsibilities

Identify and research foundations and create a Foundations strategy for 10-15 Foundations.

Proactively engage with foundations based on networks, strategic alignment, country strategic plans and Growing Connections .

Orchestrate matrixed team engagement on Foundation cultivation through coordination with the Director of Business Development, Senior Director of Corporate Engagement, Regional Directors, Country Directors, technical advisors, policy experts, Executive Team members, and research and Monitoring and Evaluation (M&E) team members.

Create, lead, and motivate cross-functional account teams.

Lead proposal development for Foundations, including writing and drafting proposals, budget frameworks and theories of changes. engage technical advisors, Business Development, M&E experts and other needed capacities.

Engage vigorously across three regions (Africa, Americas and Asia) to advance Foundations' engagement through prioritization and pre-positioning.

Lead knowledge sharing, best practices and upskilling on Foundation engagement across the organization.

Identify opportunities for CEO and Executive Engagement; prepare and facilitate meetings with senior executives and Foundation leaders.

Support the Vice President of External Engagement on engagement with in high-opportunity Foundations in support of annual revenue targets and goals.

Build and maintain an internal tracking system with tools and guidance for dissemination and learning. Lead the development of a suite of products for Foundation engagement, including: policy and programmatic work, evidence and learning, promising trends and programmatic and policy impact.

Conduct power mappings to uncover synergies and develop creative and crisp pre-positioning documents.

Support other cross-collaborative initiatives for the External Affairs and Partnership division, aligned with influencing the child development ecosystem.

Remain alert and responsive to any child safeguarding risks, acquire relevant knowledge and skills which will enable you to promote strong safeguarding practices, understand the child safeguarding policy and procedures, and conduct yourself in a manner consistent with the Child Safeguarding Policy.

Requirements

Required Competencies

Ability to read, write, and speak fluently in English.

Outstanding communication skills, including oral presentation and writing.

Excellent networking and relationship-building skills.

Strong leadership skills, with the ability to engage with, negotiate with, and influence senior leaders in external networks and to align internal resources in support of organizational

strategy.

Excellent collaboration skills, with the ability to thrive and drive progress in a matrixed structure with cross-functional teams.

Strong analytical capability to apply “big picture” organizational goals and strategy to shorter-term objectives.

Proven ability to manage priorities and meet deadlines in a cross-cultural environment across multiple time zones.

High aptitude for learning and desire to serve as a champion for continuous learning and growth.

A commitment to supporting and fostering an inclusive work environment.

Required Experience and Education

University degree.

At least 9 years of professional experience, including at least 6 years of experience in fundraising, donor engagement, or related work.

Knowledge of development trends and philanthropy sector.

Experience working in a global organization in a matrixed structure.

Preferred Qualifications

Advanced degree.

Experience building multi-faceted partnerships with international INGOs and professional Foundations.

[Apply Now](#)

Cross References and Citations:

1. Director, Foundation Engagement at Child Fund International Astronomyjobs Jobs

KenyaAstronomyjobs ↗

2. Director, Foundation Engagement at Child Fund International Searchukjobs Jobs

KenyaSearchukjobs ↗

3. Director, Foundation Engagement at Child Fund International Nyjobscentral Jobs

KenyaNyjobscentral ↗

4. Director, Foundation Engagement at Child Fund International Doctorjobsnearme

Jobs Kenya Doctorjobsnearme ↗

5. Director, Foundation Engagement at Child Fund International Trendzfurnitures Jobs

KenyaTrendzfurnitures ↗

6. Director, Foundation Engagement at Child Fund International RomaniaajobsJobs

KenyaRomaniajobs↗

7. Director, Foundation Engagement at Child Fund International Jobdescriptionsample

Jobs Kenya Jobdescriptionsample ↗

8. Director, Foundation Engagement at Child Fund International Whitecollarjobs Jobs

KenyaWhitecollarjobs ↗

9. Director, Foundation Engagement at Child Fund International Searcheuropeanjobs

Jobs Kenya Searcheuropeanjobs ↗

10. Director, Foundation Engagement at Child Fund International Beijingjobs Jobs Kenya

Beijingjobs ↗

11. Director, Foundation Engagement at Child Fund International Dataanalyticsjobs Jobs

KenyaDataanalyticsjobs ↗

12. Director, Foundation Engagement at Child Fund International

Ecommercejobopportunities Jobs Kenya Ecommercejobopportunities ↗

13. Director, Foundation Engagement at Child Fund International Searchamericanjobs

Jobs Kenya Searchamericanjobs ↗

14. Director, Foundation Engagement at Child Fund International Christmasjobs Jobs

KenyaChristmasjobs↗

15. Director, Foundation Engagement at Child Fund International Searchaustralianjobs

Jobs Kenya Searchaustralianjobs↗

16. Director, Foundation Engagement at Child Fund International Medicalnursejobs Jobs

KenyaMedicalnursejobs ↗

17. Director, Foundation Engagement at Child Fund International VancouverjobsJobs

KenyaVancouverjobs↗

18. Director, Foundation Engagement at Child Fund International

Restaurantjobsnearme Jobs Kenya Restaurantjobsnearme ↗

19. Director, foundation engagement at child fund international Jobs Kenya ↗

20. AMP Version of Director, foundation engagement at child fund international ↗

21. Director, foundation engagement at child fund international Kenya Jobs ↗

22. Director, foundation engagement at child fund international Jobs Kenya ↗

23. Director, foundation engagement at child fund international Job Search ↗

24. Director, foundation engagement at child fund international Search ↗

25. Director, foundation engagement at child fund international Find Jobs ↗

Source: <https://ke.expertini.com/jobs/job/director-foundation-engagement-at-child-fund-inte-kenya-jobwebkenya-ff9ebfc13b/>

Generated on: 2024-05-01 by Expertini.Com