

Engagement Manager

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Company: McKinsey & Company

Location: Nairobi

Category: other-general

Engagement Managers join our global offices and practices to work in teams and directly with our clients.

When you join McKinsey, you are joining a firm whose culture is distinctive and inclusive. We will accelerate your development as a leader to create positive, enduring change in the world. In this role, you will have the opportunity to work on teams and help the best organizations in the world – across the private, public, and social sectors – solve some of their most difficult problems.

You will typically lead a team of 3 – 5 consultants to help clients achieve new performance highs.

You will lead the day to day execution of a client project while guiding and developing individual team members. You'll work directly with clients – usually on site – and you'll take ownership of the overall project and its end products. You will make an important contribution to the analysis, design, and implementation of business performance approaches, developing tailor-made solutions and working closely with clients to ensure positive impact and sustainable results.

You will have the opportunity to build on your proven leadership skills and leverage your interest in inspiring others, building strong relationships, and creating a true followership. In a collaborative team setting, you'll work closely with others but also autonomously with little direction. Your superior analytical, quantitative and conceptual thinking skills and strong interpersonal and communication skills will ensure successful client projects and team performance.

Client project work typically includes gathering and analyzing information, formulating and testing hypotheses, and developing recommendations for presentation to client management. From there, you will implement those recommendations with client team members.

You'll also gain new skills and build on the strengths you bring to the firm. Consultants receive exceptional training as well as frequent coaching and mentoring from colleagues and senior leaders on their teams.

Post graduate degree with excellent academic record; MBA, MPH, MPP, PhD or relevant advanced professional degree is preferred

8+ years of consulting working experience in international environments, with the stature necessary to interact as thought partner with senior colleagues and clients

Ability to work collaboratively in a team and create an inclusive environment with people at all levels of an organization

Prior experience as a consultant in a professional services firm preferred

Ability to break down and solve problems through quantitative thinking and analysis

Comfort with ambiguous, ever-changing situations

Intellectual curiosity, strategic thinking and strong project management skills

Ability to communicate effectively, both verbally and in writing, in English, and in local languages as required

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