

General Manager at Crystal Recruit

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Company: JobWebKenya

Location: Kenya

Category: other-general

Job Description

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Crystal Recruit is a boutique recruitment firm that specializes in matching the right talent to the right job opportunities across Africa. We go out of our way to find that missing person for your business puzzle. We are the partner that understands your needs, recruits 'best-in-class' talent and counsel you towards a successful conclusion to the search process.

Responsibilities

Oversee operations, and ensure processes, practices, and output are constantly reviewed and improved

Ensure long-term capital development and expansion goals, work to ensure adequate revenue growth and finance

Employ, manage, and guide workers, including training and coaching, performance reviews, and disciplinary actions

Implement administrative and operational policies

Oversee the administration of customer accounts and sales, along with, logistics and transportation

Create and maintain budgets, keep an eye on monthly financials, and ensure that financial policies are being applied correctly

To improve and foster new and existing connections with other possible Agribusiness partner groups, regulators, suppliers, etc.

Uphold a high standard of customer service quality

Represent the organization as a spokesman and engage in media appearances

Requirements

A Bachelor's / Master's degree in business or environmental studies, or a combination of education and experience

An overall 10 years of professional experience, in a managerial position or similar

2+ years of management experience in a similar industry/plant, particularly, waste-management, with responsibility for financial results and customer satisfaction

Experience managing fleet vehicles and transportation and planning logistics

Knowledge of composting and a passion to create environmental change

Knowledge of best practices in human resources; experience leading and developing staff for success, and building a cohesive team

Strong organizational management with high attention to detail and the ability to prioritize in a fast-paced environment

Adaptability and proven ability to problem-solve

Highly effective written and verbal communicator with the ability to create and maintain a customer-focused culture

Advanced financial management skills and proven ability to develop and manage organizational budgets

Collaborative working style with good interpersonal skills and enthusiasm for creating partnerships

Strong logistical planning acumen

Proven track record of revenue development success through various revenue streams

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