

## Growth Accelerator Associate / Investment Analyst

Apply Now

Company: M-KOPA-SOLAR

Location: Nairobi

Category: business-and-financial-operations

**At M-KOPA, We Finance Progress.** Recognized twice by the Financial Times as one Africa's fastest growing company (2022 and 2023) and by TIME100 Most influential companies in the world 2023, we've served over 3 million customers, unlocking \$1 billion in cumulative credit for the unbanked across Africa. At M-KOPA, we empower our people to own their careers through diverse development programs, coaching partnerships, and on-the-job training. We support individual journeys with family-friendly policies, prioritize well-being, and embrace flexibility. Join us in shaping the future of M-KOPA as we grow together. Explore more at [m-kopa.com](#). As a Growth Accelerator Associate, you will be part of the Growth Accelerator Team that is responsible for running a dedicated joint program between M-KOPA and Sumitomo Corporation, one of the largest investors of M-KOPA based in Japan that runs multiple businesses across the world, to research, prioritize and incubate new growth opportunities that should strategically benefit both companies. You will work closely with and report to the Growth Accelerator Steering Committee, which consists of senior representatives from M-KOPA, Sumitomo, and with M-KOPA's Director of Strategic Finance. #LI-Hybrid

### What you will do:

**Supporting research and analysis to identify growth opportunities and shape strategies to pursue these opportunities**

Collecting and analyzing macro, market, and company data

Evaluating data to identify trends, patterns, anomalies, and other helpful information

Creating reports and presentations to summarize findings

Providing a wide-ranging and critical viewpoint, analysis, and recommendations so that effective decisions can be taken by the Growth Accelerator Steering Committee to develop and refine strategies for identified growth opportunities

### **Working closely with M-KOPA's Director of Strategic Finance to lead on technical financial analysis**

Familiarizing yourself with M-KOPA's financial systems, processes, and policies

Leading or supporting technical, financial analysis, scenario planning, and strategic analysis for growth areas and opportunities identified within the Growth Accelerator

### **Managing projects**

Working with the Growth Accelerator Team to establish project objectives, budgets, and timelines

Monitoring progress and evaluating the performance of operational pilots and other projects

### **What We're Looking For:**

**Passionate** about our mission of making financing for everyday essentials accessible to everyone

**3+ years' work experience**, preferably including experience in a finance or investment role, or in management consulting. Experience working with an accelerator hub or in a start-up environment nice-to-have

Preferably experience working in **Africa**

Excellent **analytical skills**, including **financial modeling** skills and **advanced Excel proficiency**

**Excellent research and problem-solving skills**, with the ability to analyze complex information and draw relevant conclusions to develop and inform business strategies

**Excellent communication skills**, with an ability to summarize and explain complex information to others

**Excellent stakeholder management**, including an ability to collaborate with stakeholders from across the business

**Loves fast-moving environments** and has the drive, tenacity, and ability to take charge of situations, work quickly and constructively on resolving problems, and implement systems and processes that are fit for purpose

**Education** : minimum requirement a bachelor's degree, preferably in Business, Finance, Accounting, Economics, or other related field

### **What's In It For You**

Great Compensation Package

Private health insurance (inpatient outpatient, maternity, eye care, and dental)

Group Life Cover

WI-FI Payment and Airtime Allowance

- M-KOPA is an equal opportunity and affirmative action employer committed to assembling a diverse, broadly trained staff. Women, minorities, and people with disabilities are strongly encouraged to apply. M-KOPA explicitly prohibits the use of Forced or Child Labour and respects the rights of its employees to agree to terms and conditions of employment voluntarily, without coercion, and freely terminate their employment on appropriate notice. M-KOPA shall ensure that its Employees are of legal working age and shall comply with local laws for youth employment or student work, such as internships or apprenticeships. M-KOPA does not collect/charge any money as a pre-employment or post-employment requirement. This means that we never ask for 'recruitment fees', 'processing fees', 'interview fees', or any other kind of money in exchange for offer letters or interviews at any time during the hiring process.

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