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## **Investment Associate at PowerGen Renewable Energy**

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Company: JobWebKenya

Location: Kenya

Category: business-and-financial-operations

### **Job Description**

(adsbygoogle = window.adsbygoogle || []).push({}); PowerGen provides turnkey energy solutions to residential, community, commercial, and industrial customers in East Africa and beyond. Founded in our focus is on providing robust photo-voltaic and wind systems for offgrid demands. PowerGen offers a range of products and services that enable customers in a variety of markets to take advantage of the renewable energy resources around them. From a small home wind turbine system to an industrial-scale solar PV array, we offer a one-stop solution to energy challenges.

#### About the job

We are seeking a highly-skilled and motivated Investment Associate to join our team at PowerGen. As an Investment Associate, you'll play a critical role on our investment team. The Investment Associate will support in developing, structuring, and fundraising for new projects (across multiple countries) to transform the African power sector. This work will include building detailed financial models, corporate and project-level debt raising (in local currency and USD), complex commercial and legal structuring, government and donor engagement, and ushering projects through the development cycle (incl. Internal Investment Committee approval gates).

Once a project reaches the implementation stage, the investment associate will support the implementation and asset management teams where necessary to inform ongoing portfolio management and investment decision-making.

This is an excellent opportunity for individuals with a strong background in finance and a passion for the energy industry.

#### Activities:

Support the structuring of project development and equity partners

Contribution to development of projects in the portfolio with a strong focus on achieving bankable projects

Participate in negotiations with investors, sponsors, lenders, funders

Prepare project-related documents for internal and external audiences

Build and maintain strong relationships with local/regional/global partners

Anticipate market trends and employ sector/country knowledge

Perform routine reporting functions for investors and other key external stakeholders, including data collection and financial reporting, and where necessary, liaise with other teams to provide the same

#### **Competencies & Experience:**

2-4 years' investment and industry experience in project development, investment and/or project finance in the power sector within: a utility/concessions company, project finance/infrastructure departure of an international investment bank, infrastructure department in a Development Finance institution, the infrastructure / PPP department of a transaction/financial advisory firm or an infrastructure private equity fund with exposure to early/mid-stage project development

Project management experience

Solid understanding of concession agreements, PPA, EPC, O&M contracts

Demonstrated understanding of project and concession financing and policy issues

Demonstrated track record of closing transactions

Awareness of the latest trends and developments in financing infrastructure

Strong connection to Africa and intent to have Africa-focused career

Strong understanding of the power sector

Strong understanding of PPP project structuring and project finance

Strong business development and client relationship skills, track record and ability to focus on clients' needs effectively and identify potential business partners

Excellent written and verbal communication skills in English; fluent in French is a plus

Interest in PowerGen's mission, strategy & Values

Strong inter-personal skills, ability to interact effectively with investors, partners and colleagues from various cultural backgrounds; living experience in emerging countries is a plus

Prior knowledge of African infrastructure and relationships in Africa are a strong plus

Qualities: Integrity, self-starter, curious, high initiative and bias toward action, positive attitude

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