

Manager at Stellar Human Resource Solutions

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Company: JobWebKenya

Location: Kenya

Category: other-general

Job Description

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We are a Human Resource Management Consulting Company based in Nairobi Kenya providing a comprehensive range of Human Resources Solutions with your business needs and focus in mind.

Responsibilities:

Lead and manage a team of brokers to achieve business objectives

Develop and implement business plans to drive growth in brokerage business

Establish and maintain strong relationships with clients

Develop new business opportunities and partnerships

Monitor and analyze market trends to stay ahead of competitors

Ensure compliance with regulations and company policies

Provide training and mentorship to brokers

Collaborate with other departments to improve overall business performance

Prepare and present reports to senior management

Requirements:

Bachelor's degree in Business, Finance, or related field

Minimum of 3-5 years' experience in broking or a related field

Proven track record of success in managing a broking team

Excellent communication and interpersonal skills

Strong leadership and people management skills

Analytical and strategic thinking abilities

Ability to work under pressure and meet tight deadlines

Knowledge of industry regulations and compliance requirements

Proficiency in Microsoft Office Suite and other relevant software

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