

Manager, Business Advisory Services Provider

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Company: Fuzu

Location: Nairobi

Category: other-general

Job Summary

Contract Type:

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Position Requirements

Extensive knowledge of business advisory services providers (BASP), financial services providers, and investors in Kenya

Robust networks in the Kenya financial sector

Proven track record improving businesses' access to finance, connecting businesses with potential investors, and improving services provided by business advisory agencies

Experience working on USAID or other donor-funded programs of a similar size

Excellent communications, organizational, and interpersonal skills Knowledge of USAID policies, procedures, and reporting requirements preferred

Experience working for large donor organizations such as USAID preferred

Local Kenyan candidates are preferred

Written and oral proficiency in English required

Responsibilities

Manage KPSA's business advisory services workplan and strategy to increase capacity of

the private sector to access fit-for-purpose financing Provide technical support on strategy to increase access to finance amongst new and existing businesses, create sustainable long-term funding vehicles, and provide a range of tools to support agricultural firm expansion

Assist in presenting KPSA's business advisory services activities in meetings with public and private sector actors including GoK, non-governmental organizations, business associations, among others

Supervise implementing partners, sub-contractors, and grantees as they undertake tasks relating to business advisory services. Subcontractor tasks may include working with BASPs to improve the delivery of quality services to businesses in financial planning, ESG, responsible investment, and investor protection standards, and connecting businesses with potential investors and other sources of capital

Manage work planning and monitor the budget tied to the business advisory services component of PSA

Interface with the blended finance and inclusive business model work streams to ensure alignment between business advisory service providers and the promotion of business models are supported by KPSA.

Work with the Financial Institutions work streams to proactively build and deepen relationships between Financial Institutions and business advisory service providers

Travel to various regions of Kenya as needed

Any and all other project-related tasks as required by the Chief of Party and Palladium HQ

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