

## Manager – Digital Financial Services at MicroSave Consulting (MSC)

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Company: JobWebKenya

Location: Kenya

Category: other-general

### Job Description

MicroSave Consulting (MSC) is a boutique consulting firm that has, for 20 years, pushed the world towards meaningful financial, social, and economic inclusion. With 11 offices around the globe, about staff of different nationalities and varied expertise, we are proud to be working in over 65 developing countries. We partner with participants in financial services ecosystems to achieve sustainable performance improvements and unlock enduring value. Our clients include governments, donors, private sector corporations, and local businesses. We can help you seize the digital opportunity, address the mass market, and future-proof your operations.

### About Job

The Manager – Community Finance and Livelihood Expert, will provide technical assistance to clients which includes community based focused projects and other related assignments. The candidate will be the in-house expert and thought leader for MSC. Hence, he or she should be able to plan, lead and execute projects in partnership with other team-members of MSC. In addition, the candidate should also be able to provide generic technical assistance and project support to other non-community based/ inclusive finance projects/ assignments and support team working on them with analysis and finalizing deliverables. The candidate should be willing to travel and spend 70% of the time on on-site assignments. The candidate needs to have exceptional presentation and report writing capabilities.

### Detailed responsibilities:

## **Business development**

Build relationships with existing and potential clients,

Take initiatives to develop Client Relationship,

Develop and submit proposals to generate business – particularly for the Practice Group s/he is part of

Represent MSC at conferences etc.,

Author/ Co-author of thematic publications to be developed from field experiences (Focus notes/ Briefing notes),

Actively engage in Marketing Activities and participate in Digital Media dialogues (blogs, discussion forums etc.).

## **Human capital development**

Conduct 'Quality of Delivery'/ Feedback assessments with team members after assignment execution in line with the quality control guidelines,

Assist and support development of other staff by providing guidance and advice where appropriate,

Share knowledge with staff and create opportunities for mentoring,

Take ownership of self-development by acquiring skills and knowledge which add value to the organization.

## **Business execution**

Lead or assist with the planning and implementation of medium/ large technical assistance assignments,

Conduct assignment set-up and de-briefing meetings of assignments where s/he is responsible,

Builds rapport with various contact points at the client organization for successful execution of the assignments,

Plan and execute assignments with utmost due diligence,

Oversee and support the process of report writing and data analysis,

Review training courses delivered, research papers prepared, curriculum developed and technical assistance provided to clients,

Contribute to the development of MSC's toolkits and other publications.

## **Requirements**

### **Desired qualifications:**

MBA or other relevant professional qualifications in line with areas of specialization.

### **Desired experience:**

Experience of working with community-based institutions in a direct or consulting role,

Experience of designing/ executing livelihoods and financial inclusion projects for the low and middle-income segments,

Experience on forward and backward linkages of various livelihood activities, digital finance, alternative banking channels, microfinance is preferred,

Previous consulting experience from the Big-4 is an added advantage,

International experience will be a plus.

### **Skills and competencies:**

A strong field orientation and proven interpersonal skills,

Leadership skills, decision-making skills, problem-solving skills, and people-management skills,

Excellent spoken and written English,

Proficient in Word, Excel, and PowerPoint.

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