

## Regional Director of Africa, Infrastructure Investments at Robert Walters

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Company: JobWebKenya

Location: Kenya

Category: other-general

### Job Description

(adsbygoogle = window.adsbygoogle || []).push({}); Robert Walters is a global, specialist professional recruitment consultancy. “Our story begins in , when our CEO, Robert Walters, opened the first office in Central London. Rob has led the company ever since and has the same passion and commitment today. Over the last 30 years the business has grown and so has our ambition. We now operate across 27 countries and employ over 3, people. It’s a powerful success story built on the strength of our people. Organizations rely on us to find high quality professionals for a range of specialist roles. Professionals who are looking for a new role, whether it’s on a permanent, interim or contract basis, trust us to find them their ideal job. I believe that Robert Walters is something special. But I and others in the company never forget that the most important person to us is you – whether you’re a hiring manager or a job seeker.”

### Summary

The role will require the Regional Director Africa, Infrastructure Investments to work with the global team in managing portfolio investments. This includes deal sourcing, structuring, negotiations, due diligence throughout the water and sanitation value chain. The role involves working independently in developing and building pipelines for investment opportunities within projects and company growth. The company is accelerating universal access to water and sanitation as one of the first impact investment managers committed to mobilising private sector investments. Expansion in water and sanitation lending to under served businesses and households is the current focal strategy for the company.

**Key Qualifications:**

Master's degree in business or related field/equivalent post-grad qualification

Minimum 10-15 year's experience

Prior experience in Private Equity and Infrastructure is essential

Minimum 3 year's experience in investment portfolio management within the sub-Saharan Africa region

Willingness to travel

Fluency in English

**Key Duties:****Lead Transactions**

Identifying opportunities for investment projects and growth companies

Due diligence

Structuring and negotiation

Identifying potential for advisory services to enhance risk and return climate

**Portfolio Management**

Oversee financial and operational state of investments and manage periodic valuations

Represent the company on the boards of investee companies

Oversee risks related to country, investment and market

**Strategy, Coordination and Representation**

Assist to refine strategies and processes

Represent the company in investor discussions and events

**Key Personal Skills:**

Strong understanding of financing infrastructure models

Experience with cross-border transactions

Client relationship development skills and management skills

Passion for making an impact

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#### Cross References and Citations:

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