

## Regional Mentor- South Rift

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Company: Sun King

Location: Kenya

Category: life-physical-and-social-science

### Location: South Rift

#### The team you would join:

##### Training Department

We are seeking a highly motivated and experienced Regional Mentor to join our Team. As the Regional Mentor, you will be mandated for developing and monitoring the implementation of training programs for our field staff and sales agents across the country.

The Regional Mentor, will be mandated for developing and monitoring the implementation of training programs for our field staff and sales agents across the country. They will play a crucial role in ensuring that our agents and staff are equipped with the knowledge and skills necessary to meet their KPIs towards measurable business outcomes . Department EasyBuy Program Management Employment Type Permanent - Full Time Location Kenya Workplace type Onsite Reporting To Training Manager Kenya

#### What you would be expected to do:

Deliver classroom and field-based training to staff and agents in the assigned region.

Keep track of set KPIs and achieve training targets as required

Design and deliver training assessments with the guidance of the Training Manager

Help the Training Manager in identifying staff training needs.

Ensure 100% adoption and usage of technology-based work tools by all field staff

Drive consistent & accelerated learning performance through data tools

Communication of policies, training updates & changes to assigned region

Collect and give feedback on the implementation new tools, products, and processes

Run the administration of knowledge-based platforms

Drive agent engagement & lesson completion via the learning management system

Facilitate and ensure effective delivery of 90-day induction and mentorship for field-based staff in the assigned region

Help with the development and improvement of training materials and concepts

**You might be a strong candidate if you:**

Have a Bachelors degree in Business Administration or any related field with at least 2 years of experience in training and coaching; preferably in the areas of sales, customer services or marketing.

Are knowledgeable about Learning Management Systems

Can conceptualize and develop a conducive learning environment

Portray diligence, accuracy, reliability and focused

Are proficiently skilled in Microsoft office and other visualization tools

Possess excellent people-person, communication and problem-solving skills

Have good planning and organizing ability, are self motivated and able to work under minimal supervision with the flexibility to travel frequently to remote areas

Are passionate about working with rural, off-grid consumers and resolving their issues.

**What we offer (in addition to compensation and statutory benefits):**

A platform for professional growth in a rapidly expanding, high-impact sector.

Immerse in a collaborative culture, energized by employees of Sun King who are collectively

motivated by fostering a transformative, sustainable venture.

A genuinely global environment: Engage and learn alongside a diverse group from varied geographies and backgrounds.

Tailored learning pathways through the Sun King Center for Leadership to elevate your leadership and managerial capabilities.

## **About Sun King**

Sun King is the world's largest off-grid solar energy company with cutting-edge product design, pioneering fintech and a grassroots installation model that provides energy to the 1.8 billion consumers across Africa and Asia who lack access to reliable electricity. Founded in 2007, Sun King sets the gold standard for off-grid solar performance and design as part of its mission: powering access to brighter lives. Sun King's 2,500+ staff and 23,000 field agents serve 100 million product users based in 65 countries around the world. With direct-to-consumer sales active in 11 countries, Sun King is growing rapidly. Every month, we equip 330,000 homes and businesses with power and light. The needs of energy consumers in Africa and Asia are diverse. From cost-effective and durable lamps to powerful home and business energy systems as well as modern entertainment and energy storage systems, Sun King's broad array of products unlock a higher quality of life. Whether devising safe and environmentally friendly electric-powered cookers or exploring the future of pay-as-you-go mobility and vehicles in Africa to concocting ever-more-powerful solar energy solutions, Sun King's technology team nurtures and devises scalable, inventive solutions to pressing global challenges. Sun King's innovative pay-as-you-go financing model dismantles the upfront cost burden that blocks low-income households from transitioning from polluting and harmful kerosene fuels and gas generators to clean, affordable and green solar energy. Sun King customers can purchase products using the company's technology-enabled, pay-as-you-go "Easy Buy" financing service, which breaks payments down into regular, affordable instalments. These payments can be made via mobile money for as little as \$0.15 a day. After one to two years of payments, customers own their solar equipment outright. Though united by a commitment to serving underserved off-grid families, Sun King comprises a broad, inclusive group of individuals working across 11 countries. Sun King's world-class roster of product designers, data scientists, logistics experts, customer service professionals, operations gurus and marketing and communications strategists work

together to devise solutions to the complicated and multidimensional challenges of energy access, climate action and social inclusion. Across the diverse countries where we operate and work, we build awareness of diversity and promote equity. Sun King is committed to gender equality in the workplace. Women represent 47% of Sun King's workforce.

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