

## Sales and Marketing Executive – Nairobi at Corporate Staffing

[Apply Now](#)

Company: JobWebKenya

Location: Kenya

Category: other-general

### Job Description

```
(adsbygoogle = window.adsbygoogle || []).push({});
```

Corporate Staffing Services is a leading recruitment agency in Kenya providing complete recruitment services. In the last ten years we have been partners to local and foreign businesses looking to hire Kenyan professionals. We have recruited for diverse clients in different sectors and industries.

### Key Responsibilities:

Brainstorm and conceptualize proposals for clients.

Create and present proposals to clients to close the deals.

Attain new client and build those to long terms relationships.

Work on cold leads to from previous clients to revive the business.

Work with clients to build a strong case for more marketing needs from the get go.

Keep abreast of competitor activity and market trends.

Promoting the company's existing brands and introducing new products to the market.

Analyzing budgets, preparing annual budget plans, scheduling expenditures, and ensuring that the sales team meets their quotas and goals.

Researching and developing marketing opportunities and plans, understanding consumer

requirements, identifying market trends, and suggesting system improvements to achieve the company's marketing goals.

Gathering, investigating, and summarizing market data and trends to draft reports.

Implementing new sales plans and advertising.

Managing marketing and sales teams to meet sales and marketing objectives.

Maintaining relationships with important clients by making regular visits, understanding their needs, and anticipating new marketing opportunities.

Staying current in the industry by attending educational opportunities, conferences, and workshops, reading publications, and maintaining personal and professional networks.

Contribute to the business development and any sales related work in the team

Ensuring adequate communication with the customer, post-delivery service and forwarding feedback/complaints/changes to requirements there from.

Compiling of individual sales reports as per the company requirements.

They will be tasked with proposing and creating content for the digital and web spaces for client marketing and advertising.

### **Key Qualifications.**

**Business or marketing-related degree or equivalent professional qualification**

**3-5 years' experience in marketing or sales**

Understanding and knowledge of sales and marketing.

Strong analytical, organizational, and creative thinking skills.

Excellent communication, interpersonal, and customer service skills.

Knowledge of data analysis and report writing.

The ability to understand and follow company policies and procedures.

Knowledge of Microsoft Office, Research methods

High levels of creativity & Integrity

Strategic Thinking, Self-driven, and Service-oriented

Positive self-motivated, Builds lasting bonds

[Apply Now](#)

#### Cross References and Citations:

1. Sales and Marketing Executive – Nairobi at Corporate Staffing [Zoologyjobs Jobs Kenya Zoologyjobs ↗](#)
2. Sales and Marketing Executive – Nairobi at Corporate Staffing [Mobileappjobs Jobs Kenya Mobileappjobs ↗](#)
3. Sales and Marketing Executive – Nairobi at Corporate Staffing [Findparttimejobs Jobs Kenya Findparttimejobs ↗](#)
4. Sales and Marketing Executive – Nairobi at Corporate Staffing [Jobsearchnews Jobs Kenya Jobsearchnews ↗](#)
5. Sales and Marketing Executive – Nairobi at Corporate Staffing [Thailandjobs Jobs Kenya Thailandjobs ↗](#)
6. Sales and Marketing Executive – Nairobi at Corporate Staffing [Plumberjobs Jobs Kenya Plumberjobs ↗](#)
7. Sales and Marketing Executive – Nairobi at Corporate Staffing [Costaricajobs Jobs Kenya Costaricajobs ↗](#)
8. Sales and Marketing Executive – Nairobi at Corporate Staffing [Supplychainjobs Jobs Kenya Supplychainjobs ↗](#)
9. Sales and Marketing Executive – Nairobi at Corporate Staffing [Free-job-postings Jobs Kenya Free-job-postings ↗](#)
10. Sales and Marketing Executive – Nairobi at Corporate Staffing [Healthcarejobsnearme Jobs Kenya Healthcarejobsnearme ↗](#)
11. Sales and Marketing Executive – Nairobi at Corporate Staffing [Portugaljobs Jobs Kenya Portugaljobs ↗](#)

12. Sales and Marketing Executive – Nairobi at Corporate Staffing Trademethejobs  
Jobs Kenya Trademethejobs ↗
13. Sales and Marketing Executive – Nairobi at Corporate Staffing Birminghamjobs  
Jobs Kenya Birminghamjobs ↗
14. Sales and Marketing Executive – Nairobi at Corporate Staffing  
Ophthalmologistjobs Jobs Kenya Ophthalmologistjobs ↗
15. Sales and Marketing Executive – Nairobi at Corporate Staffing Dentistjobs Jobs  
KenyaDentistjobs ↗
16. Sales and Marketing Executive – Nairobi at Corporate Staffing Uzbekistanjobs Jobs  
KenyaUzbekistanjobs ↗
17. Sales and Marketing Executive – Nairobi at Corporate Staffing Cleanerjobsnearme  
Jobs Kenya Cleanerjobsnearme ↗
18. Sales and Marketing Executive – Nairobi at Corporate Staffing Teacherjobs Jobs  
KenyaTeacherjobs ↗
19. Sales and marketing executive – nairobi at corporate staffing Jobs Kenya ↗
20. AMP Version of Sales and marketing executive – nairobi at corporate staffing ↗
21. Sales and marketing executive – nairobi at corporate staffing Kenya Jobs ↗
22. Sales and marketing executive – nairobi at corporate staffing JobsKenya ↗
23. Sales and marketing executive – nairobi at corporate staffing Job Search ↗
24. Sales and marketing executive – nairobi at corporate staffing Search ↗
25. Sales and marketing executive – nairobi at corporate staffing Find Jobs ↗

Source <https://ke.expertini.com/jobs/job/sales-and-marketing-executive-nairobi-at-corpora-kenya-jobwebkenya-be5796f2ca/>

Generated on: 2024-04-28 by Expertini.Com