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Sales Associate1 at Fresh Life

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Company: JobWebKenya

Location: Kenya

Category: other-general

Job Description

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Fresh Life works with municipalities and urban residents to develop and scale safe, citywide inclusive and financially sustainable sanitation solutions in fast growing cities starting with Nairobi, Kisumu and Eldoret in Kenya. Our innovative solutions are designed to suit the realities of today's cities, which are densely populated and heavily built up, particularly in low-income areas.

Salary Range KSh 30, – KSh 50,/month

Responsibilities

We are expanding our franchise network, by identifying and selling our sanitation products and services. We are looking for Sales Associates who will be responsible for customer acquisition and retention and leading the sales and customer life cycle.

Meet established sales targets, goals and quotas.

Establish plans and strategies to expand the customer base in the assigned sales area.

Maintain contact with clients in the market area to ensure high levels of client satisfaction.

Undertake careful record-keeping processes.

Mapping and data collection to enable validation of a specific market territory.

Execute sales support processes to expedite the conversion of sales (FLR, issue GR forms, training, lease agreement signing).

Job Requirement

Degree or Diploma in any Business related field.

Good interpersonal skills, effective communicator, attentive to detail, strong problem-solving and interpretation skills.

Flexible and adaptable, able to perform tasks without repeated instructions, demonstrate sound work ethics.

Demonstrable experience in handling multiple customer demands

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