

Senior Medical Manager at Pfizer

[Apply Now](#)

Company: JobWebKenya

Location: Kenya

Category: other-general

Job Description

(adsbygoogle = window.adsbygoogle || []).push({});

Pfizer is a leading research-based biopharmaceutical company. We apply science and our global resources to deliver innovative therapies that extend and significantly improve lives. We make medicines and vaccines that help people when they are sick and prevent them from getting sick in the first place, as well as some of the world's best-known consumer healthcare brands. Every day, our colleagues work in developed and emerging markets to treat, cure and eradicate life-threatening conditions and challenge some of the most feared diseases of our time. Pfizer also collaborates with healthcare providers, governments and local communities to support and expand access to reliable, affordable healthcare around the world. For more than years, Pfizer has worked to make a difference for all who rely on us. To learn more, visit

POSITION RESPONSIBILITIES

The Snr. Medical Manager reports directly to the Country Medical Director in the respective Market/Cluster.

As a customer-facing medical function, the Snr. Medical Manager, will have 75% of his time in the Field.

The Snr. Medical Manager is responsible for managing and developing MSL in his designated TA (if applicable)

The Snr. Medical Manager Provide education on the clinical impact of Pfizer medicinal

products to help inform customer decision-making and improve patient outcomes through the communication of real-world data and scientific evidence.

Maintain a required level of knowledge of relevant TA/disease states and Pfizer medicines, providing therapeutic area/product information to both internal and external stakeholders as needed

Snr. Medical Manager is responsible for KOL management related to his/her own therapeutic specialty and is the medical partner for KOLs in his markets.

He will be the internal and external ambassador of the key stakeholders within the market, (universities, Health Authorities, Academic institutes.) and other medical/healthcare associations, and will engage with them to understand their patient health priorities and identify opportunities that align with the strategic Medical objectives of Pfizer

Plan and execute Medical strategies and engagement for the customers, compliantly coordinating with other Pfizer colleagues as needed to achieve Medical objectives.

Utilize knowledge and skills to design and execute educational programs to create a level of scientific awareness about relevant disease areas.

These Medical Programs are to be aligned with the Marketing and Company strategies and can be in the form of Local /regional workshops, scientific symposia, local & Int'l speakers' tours, advisory boards either virtual or face to face.

Share with internal cross functional colleagues, the Medical insights from the customer, and identify opportunities for collaboration to improve patient care.

Understand the priorities of Global and Regional Pfizer Medical Affairs in order to contribute to the local Medical content strategy development and execute aligned Medical tactics

Demonstrate expertise in communication across multiple channels, including, live and virtual presentations in small or large settings, written communication, or virtual conversations

Respond to unsolicited requests from customers regarding scientific interpretation of clinical information

Identify Disease area/Customers' unmet Medical needs and exchange these gaps with the local stakeholders to feed the internal Medical and Marketing Strategies

Provide the necessary medical support to Clinical Research, MI, Public Affairs and Regulatory departments.

S.Medical Manager is responsible of reviewing and approving grants based on merits and scientific content.

Execute local research projects and contribute to the local and Regional publications based on the identified Medical gaps

In collaboration with Global Medical Affairs colleagues, partner with local clinical research team in the identification of potential sites for Pfizer-sponsored clinical trials.

REQUIREMENTS

EDUCATION AND EXPERIENCE

Medical doctor (MBChB or MD) registered locally with Health Professions Council of South Africa is a minimum requirement. Additional qualifications are welcome

More than 4 years Pharmaceutical Medical Affairs experience

TECHNICAL SKILLS REQUIREMENTS

Technical skills required and/or preferred, as applicable.

Demonstrate clinical and technical expertise: Experienced in interpreting scientific data, capabilities in medical writing and authorship

Full awareness of pharmaceutical industry codes, policies, local regulations as well as FCPA

Experience with regulatory, clinical research and pharmacovigilance

Possess strong strategic, analytical, self-awareness, and interpersonal skills

Ability to both provide and receive constructive feedback

Collaborate effectively and demonstrate leadership and teamwork with peers, internal stakeholders and external customers that inspires alignment and partnership on a shared vision or strategy

Diverse leadership experiences and capabilities including the ability to influence and collaborate with peers and create business impact

Strong analytic skills including creativity and effectiveness in proactively identifying and addressing challenges

Demonstrate excellent oral and written communication skills

Strong comprehension and communication skills, including ability to communicate large amounts of scientific information in a manner that is clear and concise

Demonstrate a strong patient-centric, customer-focused approach with the utmost medical professionalism

Demonstrate excellent interpersonal skills: ability to manage and handle conflict constructively.

Demonstrate the ability to Work within a matrixed, multi-disciplinary team

Well-organized with the ability to be flexible, prioritize multiple demands, and employ strong situational leadership skills

Rapidly adopt and utilize new digital technology and other resources with medical customers and record medical interactions

Effectively manage through and lead change in an ever-changing and evolving external health care environment

Position Relationships:

Internal (Marketing – Sales – Regulatory – Clinical Research – Medical Information – legal-Public Affairs, PHI, Regional Medical and Global Medical Teams)

External (KOLs, Speakers, Decision Makers, Local Medical Societies, Health authorities)

[Apply Now](#)

Cross References and Citations:

1. Senior Medical Manager at Pfizer Internjobs Jobs Kenya Internjobs ↗
2. Senior Medical Manager at Pfizer MathematicsjobsJobs Kenya Mathematicsjobs↗
3. Senior Medical Manager at Pfizer Turkeyjobs Jobs Kenya Turkeyjobs ↗
4. Senior Medical Manager at Pfizer Delhijobs Jobs Kenya Delhijobs ↗
5. Senior Medical Manager at Pfizer Studyjobs Jobs Kenya Studyjobs ↗
6. Senior Medical Manager at Pfizer OfficerjobsJobs Kenya Officerjobs↗
7. Senior Medical Manager at Pfizer Asiajobs Careers Jobs Kenya Asiajobs Careers ↗
8. Senior Medical Manager at Pfizer Workjobs Jobs Kenya Workjobs ↗
9. Senior Medical Manager at Pfizer UsajobscentralJobs Kenya Usajobscentral↗
10. Senior Medical Manager at Pfizer ArtjobsnearmeJobs Kenya Artjobsnearme↗
11. Senior Medical Manager at Pfizer Statisticsjobs Jobs Kenya Statisticsjobs ↗
12. Senior Medical Manager at Pfizer Venezuelajobs Jobs Kenya Venezuelajobs ↗
13. Senior Medical Manager at Pfizer Computerjobs Jobs Kenya Computerjobs ↗
14. Senior Medical Manager at Pfizer MedicaljobsnearmeJobs Kenya Medicaljobsnearme↗
15. Senior Medical Manager at Pfizer Bahrainjobs Jobs Kenya Bahrainjobs ↗
16. Senior Medical Manager at Pfizer FindurgentjobsJobs Kenya Findurgentjobs↗
17. Senior Medical Manager at Pfizer Searchukjobs Jobs Kenya Searchukjobs ↗
18. Senior Medical Manager at Pfizer SearchaustralianjobsJobs Kenya Searchaustralianjobs↗
19. Senior medical manager at pfizer Jobs Kenya ↗
20. AMP Version of Senior medical manager at pfizer ↗
21. Senior medical manager at pfizer Kenya Jobs ↗
22. Senior medical manager at pfizer JobsKenya ↗
23. Senior medical manager at pfizer Job Search ↗
24. Senior medical manager at pfizer Search ↗
25. Senior medical manager at pfizer Find Jobs ↗

Source: <https://ke.expertini.com/jobs/job/senior-medical-manager-at-pfizer-kenya-jobwebkenya-b54b8f8033/>

